



Accelerator Operations and Technology Division
P.O. Box 1663, Mail Stop H809
Los Alamos, New Mexico 87545

February 5, 2010

Ladies and Gentlemen:

On May 2 – 6, 2010, the 14 biennial Beam Instrumentation Workshop (BIW) will be sponsored by the Los Alamos National Laboratory and held in the historic La Fonda Hotel in Santa Fe, NM. As BIW10 Program Committee Chairman, I want to personally invite you to participate in this year's workshop. The BIW is a workshop whose primary focus is on charged particle beam instrumentation and, counter to larger conferences, no parallel sessions will be held so that all participants may have a similar workshop experience.

The BIW's intent this year is to increase the opportunities for interaction between company representatives and BIW10 attendees. For example, we have increased the vendor display time to Monday early afternoon, set up starting at 12:15 PM, to the day's end on Tuesday, disassembly starts at 5:15 PM. Of course, we ask that during the BIW oral sessions no other display attendance occurs to maintain our "no parallel session" goal. We have also added advertisements in the program booklet, sponsorship and co-sponsorship opportunities for two new receptions during Monday and Tuesday early evenings, and two Vendor Technical Oral presentations also on Monday and Tuesday early evening. A new offering this year, the Vendor Technical Oral's purpose is to provide a no-cost vendor oral opportunity that is offered on a first-come first-serve basis and has a more technical and less commercial theme. As in past years, we hope that you will consider also co-sponsoring the Sunday registration reception or a portion of the Wednesday evening banquet.

The cost to your company is \$650 for the first representative and \$200 for each additional representative. If you would like additional BIW10 opportunities, please discuss them with the BIW10 Vendor Coordinator, James Sedillo, jsedillo@lanl.gov and +1 505-665-3094. James and I will continue to work to provide a successful interaction between you and BIW10 attendees.

Please view our growing web site, <http://www.lanl.gov/conferences/biw10/> and its associated vendor web page, http://www.lanl.gov/conferences/biw10/vendor_registration.shtml for further information. For BIW10 vendor registration; download, complete, and fax or surface mail the vendor registration form, http://www.lanl.gov/conferences/biw10/docs/BIW10_Vendor_Registration.pdf, to Linda Zwick, our BIW10 administrator. If you have any further questions about this form, please contact Linda Zwick.

Thank you for your interest in being a part of BIW10. I look forward to seeing you there.

Best regards,

J. Douglas Gilpatrick, BIW10 Program Committee Chairman

J. Douglas Gilpatrick
Program Committee Chair
Los Alamos National Laboratory
Post Office Box 1663, MS H820
Los Alamos, NM 87545

Phone (505) 667-3159
Fax (505) 665-5107
gilpatrick@lanl.gov

Rodney C. McCrady
Local Organizing Committee Co-Chair
Los Alamos National Laboratory
Post Office Box 1663, MS H817
Los Alamos, NM 87545

Phone (505) 665-3117
Fax (505) 665-2904
mccrady@lanl.gov

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| | |
|----------------|----------|
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Workshop Information
<http://www.lanl.gov/conferences/biw10/>